EYA 2023/24 - ESTABLISHED ENTREPRENEURS



FRANK CHEN
MANAGING DIRECTOR

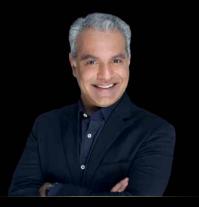
BR METALS PTE LTD

Frank came from a business consulting background. In 2009, Frank stood at a pivotal juncture in his professional journey. It was amidst his exposure across the globe that the stark realities of social inequities and environmental degradation seared into his consciousness, sparking a determination to confront these formidable challenges head-on.

Frank started an enterprise dedicated to sustainable practices, with emphasis on precious metal recycling. Despite confronting formidable obstacles, ranging from the task of securing financial backing to grappling with the scepticism of his nearest and dearest, BR Metals flourished, rapidly ascending to prominence as a stalwart presence within Asia's burgeoning recycling sector.

From a one-man operation in 2009, Frank has grown BR Metals to a company with more than 60 staff across 6 countries. A strong advocate of the circular economy he is committed to ensuring the recycling operations are aligned with the United Nations' Sustainable Development Goals to end poverty, reduce inequality, combat climate change, prevent environmental degradation, and promote peace and justice.

Frank has plans for BR Metals to build a pre-treatment PGM facility in China, to bring crucial downstream processes like smelting and recovery in-house. This initiative will significantly boost the company's revenue, especially given the uncertain outlook for the PGM market.



MOHIT SAGAR
CHIEF EXECUTIVE OFFICER

CIO NETWORK PTE LTD

Mohit Sagar, Founder, CEO, and Editor-in-Chief of CIO Network Pte Ltd with the brand name OpenGov Asia, has revolutionised digital publishing and event production in the region, positioning the company as a leader in promoting positive change. Renowned for fostering collaboration and learning, OpenGov delivers impactful knowledge and research to executives with bespoke interactive engagements.

OpenGov's ability to convene digital executives from all sectors showcases Mohit's intuition and people skills. His unique moderation style and pioneering use of gamification engage participants and spark genuine discussions.

Mohit's energy and knowledge make OpenGov's sessions exciting. His unique ability to break complex technologies into simple bite-size explanations has positioned him as a highly sought-after keynote speaker and moderator.

During the pandemic, Mohit demonstrated his adaptability and innovation by transitioning OpenGov to a virtual platform. This state-of-the-art virtual conferencing centre allowed the company to conduct 100 virtual events with 35 multinational tech companies, reaching 2,500 executives.

This unique approach, along with Mohit's leadership, has earned OpenGov numerous accolades, including the SME Asia Award, TIAS President's Award, and MPAS Event of the Year. In 2017, Mohit was a winner in the Rotary Singapore-ASME Entrepreneur of the Year award.

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JAVIER YIP FOUNDER & MANAGING DIRECTOR

DECLARATORS PTE LTD

Javier identified a gap in the freight forwarding industry and founded Declarators in 2014. Despite initial challenges like limited cash flow and assembling the right team, his leadership qualities shone through. His ability to overcome fear, make decisive decisions, and inspire his team was crucial in navigating adversity and setting a course for success.

By embracing digitalization, social media marketing, comprehensive employee training, accreditation marks, ISO certifications, and sustainability initiatives, Declarators pursued growth strategies to expand its reach and enhance operational efficiency. These strategic initiatives and a relentless pursuit of excellence helped the company gain traction in a competitive market.

Javier's journey is marked by significant achievements. Declarators was recognized as one of Singapore's Fastest Growing Companies from 2021 to 2024. Javier was named Young Entrepreneur of the Year in 2021 and received the Spirit of Enterprise award in 2022. Javier Yip was also a winner of the EYA Award under the new category in 2022.

These accolades testify to his vision, determination, and unwavering commitment to success.

Committed to continuous growth and innovation, Declarators strives to be Singapore's fastest and most cost-efficient one-stop customs declaration solution provider.



CHARLES CHEN D.I.M.P CHAIRMAN

FOODNET INTERNATIONAL HOLDINGS PTE LTD

Dato' Dr Charles is a strong believer of continued upgrade through training and education to assure his clients of the most professional services. He is a certified bilingual Practising Management Consultant under Singapore Business Advisors & Consultants Council, a certified SkillsFuture Singapore (SSG) approved trainer, course curriculum developer and assessor under the Advanced Certificate in Training and Assessment Program, as well as a certified Halal Consultant.

Having great passion to drive community services, Dato' Dr Charles has played an active role as a District Councillor for the Northeast Community Development Council (Singapore) between 2014 and 2020. He was also an appointed International Advisor for The Municipality of Betong, Yala, Kingdom of Thailand.

Dato' Dr Charles, have served over 3,000 food manufacturers, restaurants, food services, logistics hubs, food chains, food caterers, canteens, packaging materials manufacturers, chemical manufacturers, pharmaceutical manufacturers, supermarkets, and farms locally and around the region. He has also personally designed and seen to the fruition of numerous food factories that cater to seafood and meat processing, central kitchens, and manufacturing of processed and ready-to-eat food.

With his sense of entrepreneurship and meticulous nature, Dato' Dr Charles has carefully curated the multiple entities under FoodNet International Holdings Pte. Ltd. over the years. His passion and dynamism have taken the group of companies to scale new heights which explains FoodNet's presence in countries beyond Singapore such as Malaysia, Thailand, Indonesia, Vietnam, Philippines, Australia, and China today.

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CHRISTINA TIN MANAGING DIRECTOR

CTES CONSULTING PTE LTD

Christina's professional journey began in financial services, fuelled by her passion for the industry nurtured through academic excellence and lecturing experience. She later moved into business consulting, where she found her interest in human capital and talent acquisition. This led her to acquire and rebrand her company as CTES Consulting (which means Consulting, Training and Executive Search), with a vision to integrate recruitment services with comprehensive consulting and training, offering holistic support to organizations.

Throughout her journey, Christina has demonstrated remarkable versatility and determination, driving the growth of CTES Consulting. Despite industry shifts, business challenges, and the impact of the COVID-19 pandemic, she continuously reassessed and restructured the company to align with evolving demands. Her strategic focus has directed CTES Consulting towards the education sector, resulting in enhanced resilience and revenue. Presently, CTES Consulting specializes in providing Human Resources Consulting, Career Preparedness Training for Private Institutes of Higher Learning (IHL) and collaborating closely with numerous Singapore public IHLs in talent acquisition initiatives. Throughout her journey, she prioritized enhancing the experiences of clients and candidates. Christina's commitment to innovation and client-centric approaches has left a good impression on the people she serves. She believes in continuously reinventing herself in response to evolving paradigms.





FINANCIAL HEALTH

Christina Tin

Managing Director, CTES Consulting

A Winner of EYA 2023/24 Established Entrepreneur Category



Collaborative Teams Empowering Synergies

CTES Consulting: Empowering Excellence, Transforming Talent, Shaping Futures

In 2005, CTES Consulting was born from a humble desire to collaborate with clients in the realms of wealth management. With a dedication to excellence, CTES swiftly became renowned for its training courses in financial planning, educating private bankers globally. However, the realization of a perennial challenge in talent acquisition and retention catalyzed CTES's expansion in 2007. By incorporating Executive Search and Recruitment services, CTES not only provided specialized training but also helped organizations enhance their performance by sourcing the right talent.

At the core of CTES's ethos lies the belief in fostering caring and trusting relationships while delivering excellent and sincere services. Going beyond mere transactions, CTES customizes its consultancy and advisory services for long-term client and candidate satisfaction. This dedication led to the creation of CARETITUDE® in 2016, a division set up to enhance customer experiences.

CTES places immense value on its employees, recognizing them as the backbone of its operations and ensuring its team plays integral roles in achieving the company's objectives. This emphasis on collaboration and empowerment has fostered a culture of shared values, where every member is valued as a friend, partner, and family.

Christina, the visionary leader behind CTES, embodies resilience, innovation, and a relentless pursuit of excellence. Her entrepreneurial journey, spanning over two decades, has been marked by navigating challenges and embracing transformations. As CTES approaches its nineteenth anniversary, the company continues to shape the future of recruitment, creating impactful synergies across the Asia Pacific region and beyond.

CTES's journey is marked by continuous evolution and reinvention. From its humble beginnings to its current stature, CTES has navigated challenges with determination and resolve. As the company approaches its milestone anniversary, it remains committed to refining processes, expanding services, and striving for excellence. This unwavering determination ensures a lasting impact and a legacy of unparalleled excellence.













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THONG YONG HIN MANAGING DIRECTOR

INTER ISLAND MANPOWER PTE LTD

Elvis experiences were in sales and operations in the manufacturing and recruitment sectors. In 2008, he founded Inter Island Manpower Pte Ltd, propelled by the vision to address Singapore's manpower shortage in blue collar positions. He was committed to providing ethical and quality employment solutions to his customers.

He had to navigate complex regulatory frameworks and deal with funding challenges. He overcame these obstacles and, with resilience and determination, he was able to expand his operations across Asia.

Throughout this expansion, he remained steadfast in upholding stringent ethical standards for the treatment of workers, ensuring their rights and well-being were prioritized at every turn.

Elvis's entrepreneurial journey took an unexpected turn with the onset of the COVID-19 pandemic, prompting a swift transition from recruitment to housing management. His agility and ability to pivot in the face of adversity ensured the continuity of his business and the welfare of his workforce.

With a vision to be top of mind for HR outsourcing for every company and to connect the best talent to enrich their career path, Inter Island hopes to offer their clients a one-stop solution for all their HR needs. Elvis expanded the scope. He now helps in recruiting blue-collar workers and white-collar workers and executive search. He hopes to facilitate talent mobility across Asia as well as housing, travel, and immigration management across the entire workforce spectrum.



QUEENIE YANG RONGFOUNDER & CHAIRPERSON

JOYRE GROUP PTE LTD

Driven by her passion for Traditional Chinese Medicine (TCM) and holistic well-being, Queenie embarked on a transformative entrepreneurial journey. She started JOYRE Group in 2005 and laid the foundation with a modest shop in Bishan, Singapore.

During the initial stages, Queenie faced many challenges, including stiff industry competition and public misconceptions about TCM and wellness.

Through dedicated efforts, she gradually cultivated a loyal clientele base, facilitating the expansion of JOYRE Group into multiple locations, including prominent shopping malls across Singapore.

The onset of the COVID-19 pandemic presented unprecedented challenges to the wellness industry. Queenie seized the opportunity to move towards more essential services such as pre and postpartum care in her business model, reflecting her astute strategic acumen and adaptability.

This strategic adaptation aims to seamlessly integrate essential wellness services across life's significant milestones, ensuring JOYRE Group's resilience and relevance in an ever-evolving landscape. Presently, the company has just opened a dedicated postpartum center, representing yet another significant milestone in her entrepreneurial journey.

One of Queenie's plans is to grow the group's businesses to pursue an Initial Public Offering on the Singapore Exchange's Board. This move aims to professionalize the company with strong corporate governance and build a lasting legacy for the brand. Additionally, it will help engage the employees in aligning with the company's vision in a structured way and fulfilling the dreams and aspirations of the group.

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ONG CHUAN AIK
(RICKY)
MANAGING DIRECTOR

JR LIFE SCIENCES PTE LTD

Ricky's journey toward establishing JR Life Sciences stands as a testament to his unwavering resilience and remarkable adaptability. He was well entrenched in sales and marketing within the health supplement industry. His career, unfortunately, took an unexpected turn when his longstanding employment ended abruptly. He was retrenched, after working for the same employer for more than 22 years.

Faced with this unforeseen adversity, Ricky made the bold decision to leverage his wealth of industry knowledge and expertise to launch JR Life Sciences. Specializing in health supplements and comprehensive care, with a focus on catering to the needs of mothers, the company began to carve out its niche in the market quickly.

Despite encountering initial obstacles, including resource constraints and the demanding nature of startup, Ricky steered JR Life Sciences with a steadfast focus on fostering mutually beneficial relationships and prioritizing the well-being of his team and clientele.

The evolution of JR Life Sciences is marked by the cultivation of robust partnerships with suppliers and clientele alike, resulting in a series of notable achievements and accolades within the industry.

Ricky's entrepreneurial journey draws inspiration from several influential figures. He believes in the importance of fostering meaningful business relationships. His journey is one that exemplifies the power of resilience, adaptability, and a commitment to serving others in the pursuit of entrepreneurial success and societal impact.



NG THIAM BENG DIRECTOR

KIM HUA GUAN FOOD INDUSTRIES PTE LTD

Thiam Beng long wanted to carve a niche in what he described as a "jerky" industry. He saw an opportunity and proactively took the step to lay the groundwork to establish a foothold in the underserved sector.

Thiam Beng and his siblings encountered many hurdles and setbacks. With his siblings' support, he was able to take decisive actions to expand the business. The establishment of a dedicated inhouse facility put the company on the path of expansion, leading them to a successful collaboration with the Wellcome supermarket chain in Hong Kong.

Thiam Beng is dedicated to product quality and positions the company as a leading provider of high-quality jerky meat snacks in Singapore. He learns to incorporate technology into their packaging process to extend the product's shelf life whilst also improving its appearance and enhancing the overall customer experience.

He is adaptable and places great emphasis on customer satisfaction, attentively listening to his customers' needs and offering a wide variety of flavoured jerky snacks to meet their preferences.

Under his leadership, Kim Hua Guan Food Industries was recognized with the Excellent Enterprise Award from the Singapore Neighbourhood Enterprise Star in 2022.

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GINA K C LIM CEO / MANAGING DIRECTOR

LADY RAFFLES INTERNATIONAL PTE LTD

Gina was drawn to the idea of pursuing social work within the military or nursing domains. However, she eventually moved into entrepreneurship, focussing on promoting women's empowerment, health, and confidence.

Beauty Mums & Babies Wellness, a brand under Lady Raffles International Pte Ltd, is the first maternity wellness spa in Singapore which provides one-stop maternity and babies services to parents and parents to-be.

Gina met with many challenges especially in the areas of marketing and team building. However, with empathetic leadership, proactive strategies, and comprehensive staff training, she was able to deal with those challenges and lay the foundation for her business growth.

Gina has always been interested in women's wellness, especially mothers' wellness. She has, over the years, forged meaningful and successful partnerships with local private hospitals. These partnerships give her the opportunity to offer a range of comprehensive services to mothers and mothers to be.

Gina believes that unwavering perseverance, agility, and resilience are some of the strengths of an entrepreneur. She draws inspirations from her interactions with friends at JCI Singapore and she wants to be able to inspire positive changes in the communities.



SHEENA GUAN XINXIN FOUNDER & DIRECTOR

SIG TAX & ACCOUNTING PTE LTD

Sheena has many years of experiences in marketing and sales in companies in China. With business acumen and entrepreneurial ambition, she established SIG Tax & Accounting.

She recognised the pressing need for quality professional accounting services, particularly in the accounting and taxation space. Setting up SIG Tax & Accounting was not without challenges. There was the daunting task of navigating the Singapore regulatory environment and building a client base.

Sheena's placing of her clients' needs at the forefront helped to steer the company during challenging times. She believes in the need for integration of services, using as much technology as possible for efficiency.

As an entrepreneur, Sheena has learned valuable lessons, including the importance of continuous change and innovation to meet evolving market demands. This insight has enabled SIG Tax & Accounting to expand their services, becoming a platform for international enterprises from China and Southeast Asia looking to invest in Singapore. They now offer comprehensive advisory and consulting services for cross-border investments and business development.

SIG Tax & Accounting has been recognized by the Singapore Economic Development Board (EDB) and the Singapore Enterprise Development Board as a quality partner, further solidifying their credibility in the industry.

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KELVIN FOO YONG KIANG MANAGING DIRECTOR

TTS GROUP PTE LTD

Kelvin Foo worked in the transport consulting industry for about 8 years before he embarked on his entrepreneurship journey. With his invaluable experience and deep understanding of the sector, he runs a professional company which provides transportation solutions which includes Data Collection, Traffic Engineering, Transport Planning and Transport Analytics.

Kelvin, also a Chartered Engineer (CEng) and Fellow of Chartered Institution of Highways and Transportation (FCIHT), also handles complex projects in areas of Road Safety Reviews, Traffic and Transport Studies.

Subsequently TTS Group expanded into Vietnam in 2014, as part of the corporate plan to expand steadily into Asia.

Under Kelvin's leadership and direction, TTS Group became known for groundbreaking transportation solutions. Some of the studies include Punggol Point study, HomeTeamNS Bedok Reservoir, Lornie Highway Safety Review, island-wide data collection and Vietnam North-South expressway.

During the COVID-19 pandemic, the swift Business Continuity Plan (BCP) introduced certain company policies which helped the staff to upgrade their skills to stay relevant to the traffic consulting market.

Owing to his team's collective efforts, the company went on to win several corporate awards in Singapore and Vietnam. One of the awards is the "Best SME workplace" under the SME 500 corporate awards in 2023.